



SAWTELL
SOLAR SOLUTIONS

CAPABILITY STATEMENT

Sustainable Solutions for a
Brighter Tomorrow

www.sawsolsol.com





**EXPERT SOLAR AND BATTERY
INSTALLATION AUSTRALIA WIDE**

INTRODUCTION

With over 16 years of expertise in the solar industry, Sawtell Solar Solutions is a trusted Clean Energy Council Accredited Retailer and Installer. We specialise in delivering high-quality, sustainable solar and battery solutions tailored to both residential and commercial needs across Australia.

From custom system design to expert installation, our goal is to make your transition to clean energy smooth and stress-free. Our dedicated team of professionals is committed to outstanding service, ensuring every step of the process is handled with care, precision, and transparency.

Whether you're looking to power your home or business, we're here to help you harness the sun's energy with confidence, efficiency, and long-term peace of mind.



OVERVIEW

At **Sawtell Solar Solutions**, we take pride in leading Australia's renewable energy movement. Our experienced team is known for delivering smart, customised solar and battery installation solutions that cater to the specific needs of both residential and commercial clients.

As one of Australia's fastest-growing solar providers, we're dedicated to offering premium products and a seamless experience from consultation to installation. With deep industry knowledge and a passion for innovation, we simplify the complexities of solar technology and deliver energy systems that boost efficiency and long-term savings.

We believe in the transformative power of renewable energy — not only to reduce costs but to build a cleaner, more sustainable future. Our mission is to make solar accessible and easy to understand, empowering every customer with the knowledge and confidence to take control of their energy.

Join us in harnessing the sun's energy and creating positive change—one installation at a time.

WHY CHOOSE US

Companies choose to partner with us because we deliver comprehensive, turnkey solar solutions—driven by industry expertise, a track record of success, and an unwavering commitment to quality.

COMPREHENSIVE CAPABILITIES

Businesses choose to work with us because we offer fully integrated, end-to-end solar solutions. Our proven expertise, commitment to quality, and strong track record ensure every project is delivered with precision and long-term value.



TECHNICAL EXPERTISE & COMPLIANCE

Our knowledgeable team navigates complex regulations, planning approvals, and grid connection requirements with ease. We manage all compliance steps efficiently—structural, building, and grid approvals—minimising delays and ensuring smooth execution.

COST OPTIMISATION & PERFORMANCE

We tailor each system to maximise energy output and financial return. Through in-depth energy tariff analysis and usage reporting, we help clients reduce costs, increase efficiency, and get the best value from their investment.



FINANCING & INCENTIVES

We assist clients in securing project financing while identifying and applying for government grants, solar incentives, and carbon credit opportunities—helping reduce initial costs and improve project affordability.

RELIABLE DELIVERY & ONGOING SUPPORT

Our reputation is built on delivering projects on time and within budget. Post-installation, we continue to support clients with system monitoring, maintenance, and performance optimisation—ensuring reliable, long-term energy results.



OUR PARTNERS



FROM STRATEGY TO SUPPORT WE COVER IT ALL



Cost Savings



Scalability



Sustainability

OUR PROCESS

01

Evaluating energy tariffs to identify cost-saving opportunities

02

Monitoring and reporting on electricity consumption

03

Performing detailed feasibility studies

04

Selecting and optimising solar products and system configurations

05

Managing grid connection approvals

06

Handling structural, building, and planning permit processes

07

Supervising construction and commissioning of systems

08

Delivering ongoing system maintenance and performance tracking

09

Structuring project financing and sourcing funding options

10

Developing and managing carbon credit strategies

11

Preparing and submitting applications for government incentives and grants

OUR PROVEN METHODOLOGY

Step One:

SITE AND ENERGY ASSESSMENT

We start with a thorough analysis of your current energy usage, tariff structure, and the specific conditions of your site to identify the most effective renewable energy opportunities.

Step Two:

SYSTEM DESIGN AND OPTIMISATION

Our expert engineers create a customised energy system designed to maximise output and efficiency, while aligning with your financial and operational goals.

Step Three:

FEASIBILITY AND FINANCIAL ANALYSIS

We deliver an in-depth feasibility report outlining projected energy yields, capital costs, ROI, carbon credit potential, and available funding or financing solutions.

Step Four:

PROJECT DELIVERY AND COMPLIANCE

We oversee every aspect of your system's delivery, from installation to grid connection, ensuring full compliance with planning regulations and securing all necessary approvals.

Step Five:

ONGOING OPERATION AND MAINTENANCE

After installation, we provide a robust maintenance and monitoring plan to ensure your system continues to perform at its best for years to come.



PROJECTS

Sawtell Solar Solutions



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PAYMENT PLANS & GOVERNMENT REBATES

FLEXIBLE PAYMENT OPTIONS

Switching to solar doesn't have to mean paying upfront. To make clean energy more accessible, many providers offer a range of financing solutions, including:

- Interest-free payment plans
- Low-interest green loans
- Pay-as-you-save options (where repayments are covered by your energy bill savings)

These plans typically range from 3 to 10 years, with flexible repayment structures designed to align with—or even undercut—your current electricity costs. That means you can start saving with solar from day one, without the burden of a large initial investment.



GOVERNMENT REBATES & INCENTIVES

Both federal and state governments offer valuable financial incentives to help lower the upfront cost of switching to solar:

- **Solar Panel Rebates:** Homeowners and businesses may qualify for rebates under initiatives like the **Small-scale Renewable Energy Scheme (SRES)**. This scheme provides **Small-scale Technology Certificates (STCs)**, which act as an immediate discount on the overall system cost.
- **Battery Rebates:** In select states, additional subsidies are available specifically for battery storage systems. These incentives help reduce energy bills while increasing your energy independence.
- **Feed-in Tariffs:** If your system generates more electricity than you use, the excess can be exported back to the grid. In return, you may receive credits from your electricity provider, further lowering your energy costs.

WHY SOLAR IS A SMART INVESTMENT

Investing in solar energy is one of the smartest choices for homeowners and businesses alike. It offers long-term savings, greater energy independence, and meaningful environmental impact.

WHY SOLAR IS A SMART INVESTMENT



LOWER ENERGY BILLS

By generating your own clean electricity, solar power significantly reduces your electricity costs. As energy prices continue to rise, solar helps you lock in long-term savings and gain control over your expenses.



GOVERNMENT INCENTIVES

Take advantage of generous government rebates, feed-in tariffs, and tax incentives that can cut your upfront investment by thousands. These programs are time-sensitive—acting now means greater returns.



FAST PAYBACK PERIOD

Most solar systems pay for themselves in 3 to 10 years, depending on system size, usage, and available incentives. After that, you benefit from free electricity for the life of the system—typically 25+ years.



INCREASES PROPERTY VALUE

Homes and businesses with solar installations are more appealing to buyers and tenants. Solar is a premium feature that provides ongoing energy savings and boosts your property's market value.

WHY SOLAR IS A SMART INVESTMENT



ENERGY INDEPENDENCE

Pairing solar with battery storage lets you store and use your own power—even at night or during outages—reducing reliance on the grid and shielding you from future price hikes.



ENVIRONMENTAL IMPACT

Switching to solar dramatically reduces your carbon footprint. Whether you're a homeowner or business, using renewable energy supports a cleaner, more sustainable future.



LOW MAINTENANCE & LONG-TERM RELIABILITY

Solar systems require minimal maintenance and come with long-term warranties, ensuring peace of mind and reliable performance for decades.

The background is a blue-tinted photograph of a residential roof. The left side shows a section with dark, curved tiles, and a palm tree is visible in the upper left corner. The right side shows a section with solar panels. A large, semi-transparent blue graphic consisting of several overlapping, curved, leaf-like shapes is centered over the roof. The text 'TALK TO US' is written in white, bold, uppercase letters across the middle of this graphic.

TALK TO US

ACCREDITATION

Name:

Peter McCormick

Accreditation Number:

S1039***

Accreditation Types:

**GCPV Design & Install (Full), GCBS Design
& Install (Full)**

Accreditation Status:

Current

Accreditation Expiry:

06-09-2027

www.sawsolsol.com



Sawtell Solar Solutions



THANK YOU

Stay connected as we power a more sustainable future—together

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